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Name.....

Reg. No.....

**THIRD SEMESTER (CBCSS—U.G.) DEGREE EXAMINATION  
NOVEMBER 2025**

B.B.A.

BBA 3C 02—BUSINESS REGULATIONS

(2020—2023 Admissions)

Time : Two Hours and a Half

Maximum : 80 Marks

**Part A***Answer all questions.*

1. Define a contract.
2. What is jus in rem ?
3. What do you mean by proposal ?
4. What is coercion ?
5. Define mortgage.
6. What is illegal agreement ?
7. Who is an auctioneer?
8. What is legality of object ?
9. What do you mean by ratification ?
10. Who is a surety ?
11. Define contract of sale.
12. What is novation ?
13. What is counter offer ?

**Turn over**

14. What is holding out in contract ?
15. What do you mean by agreement to sell ?

(15 × 2 = 30, Maximum ceiling 25 marks)

### **Part B**

*Answer all questions.*

16. Mention the persons who are competent to enter into a contract.
17. What are the remedies that are aggrieved party have on breach of contract ?
18. Differentiate between bailment and pledge.
19. Who are the parties involved in a contract of indemnity ?
20. What are the rights of unpaid seller ?
21. Explain the objectives of the Right to Information Act, 2005.
22. What are the essentials of valid offer ?
23. "Acceptance is to offer what a lighted match is to a train of gunpowder" Explain.

(8 × 5 = 40, Maximum ceiling 35 marks)

### **Part C**

*Answer any two questions.*

24. What are the rules regarding effective delivery of goods ?
25. Explain the role of Consumer Disputes Redressal under Consumer Protection Act, 1986.
26. Explain the contract of agency. What are the duties and liabilities of agent ?
27. What are the types of agents as per contract of Agency ?

Explain the doctrine Delegatus non-protest Delegare.

(2 × 10 = 20 marks)

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**THIRD SEMESTER (CBCSS—UG) DEGREE EXAMINATION  
NOVEMBER 2024**

B.B.A.

BBA 3C 02—BUSINESS REGULATIONS

(2019—2023 Admissions)

Time : Two Hours and a Half

Maximum : 80 Marks

**Part A***Answer all questions.*

1. Define quasi contract.
2. Who is a minor ?
3. What do you mean by cross offer ?
4. What is duress ?
5. Define bailment.
6. What do you mean by consensus ad idem ?
7. What is quantum meruit ?
8. What is waiver ?
9. What are implied warranties ?
10. What is a contract of indemnity ?
11. What is contingent contract ?
12. Define the term acceptance.
13. Who is a substituted agent ?
14. What is unfair trade practice ?
15. What is suo-moto disclosure ?

(15 × 2 = 30, Maximum ceiling 25 marks)

**Turn over**

**Part B**

*Answer all questions.*

16. What are the acts which constitute fraud ?
17. Explain the exception to the rule 'no consideration no contract'.
18. What are the legal duties of the finder of lost goods ?
19. Explain the termination of agency.
20. What are the liabilities of principal to third parties ?
21. What do you mean by conditions and warranties ?
22. Explain the consumer rights.
23. What do you mean by free consent ?

(8 × 5 = 40, Maximum ceiling 35 marks)

**Part C**

*Answer any two questions.*

24. Define the term 'capacity to contract'. What are the effects of agreement made by a person not qualified to contract ?
25. What is a lien ? Discuss the different kinds of lien.
26. What is offer ? What are the different types of offers ?
27. Explain in detail the rights and duties of an Agent.

(2 × 10 = 20 marks)

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**THIRD SEMESTER (CBCSS—UG) DEGREE EXAMINATION  
NOVEMBER 2023**

B.B.A.

BBA 3C 02—BUSINESS REGULATIONS

(2019—2022 Admissions)

Time : Two Hours and a Half

Maximum : 80 Marks

**Part A***Answer all questions.*

1. What is executed contract ?
2. What is jus in personam ?
3. Define the term offer.
4. What is Hypothecation ?
5. What is Remission ?
6. What do you mean by estoppels ?
7. What is capacity to contract ?
8. Who is del-credere agent ?
9. What is caveat emptor ?
10. What is doctrine of frustration ?
11. Define Consideration.
12. What is a contract of guarantee ?
13. What do you mean by RTI ?
14. Define the term consumer.
15. What is Mistake ?

(15 × 2 = 30, Maximum ceiling 25 marks)

**Turn over**

**Part B**

*Answer all questions.*

16. Explain the provision of law relating to minors contract.
17. What is undue influence ? What are its features ?
18. What are the rights and duties of a bailor ?
19. Differentiate contract from agreement.
20. Explain the discharge of surety from liability ?
21. Explain the essentials of a valid contract of sale ?
22. What are the difference between sub- agent and substitute agent ?
23. Explain the features of Competition Act.

(8 × 5 = 40, Maximum ceiling 35 marks)

**Part**

*Answer any two questions.*

24. What are the essential elements of a valid contract ?
25. Define Indemnity. What are the rights of indemnity holder and indemnifier ?
26. Explain the modes of discharge of contract.
27. Explain in detail the rights of unpaid seller.

(2 × 10 = 20 marks)

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**THIRD SEMESTER (CBCSS—UG) DEGREE EXAMINATION  
NOVEMBER 2022**

B.B.A.

BBA 3C 02—BUSINESS REGULATIONS

(2019 Admission onwards)

Time : Two Hours and a Half

Maximum : 80 Marks

**Part A***Answer all questions.*

1. Define 'Bailment'.
2. Define 'Consideration'.
3. What is an executory contract ?
4. What is a cross offer ?
5. What is privity of contract ?
6. What is meant by waiver ?
7. List out the peoples who are incompetent to contract ?
8. What is meant by duress ?
9. What is wagering agreement ?
10. What do you mean by a contingent contract ?
11. What is Rescission ?
12. What is continuing guarantee ?
13. What are unascertained goods ?
14. Who is a Surety ?
15. Who is a Public Authority under the Right to Information Act, 2005 ?

(15 × 2 = 30, Maximum ceiling 25 Marks)

**Turn over**

**Part B**

*Answer all questions.*

16. Define 'Quasi-contract'. What are the types of Quasi-contracts ?
17. Briefly explain various implied conditions mentioned under the Sale of Goods Act.
18. How sale is different from an agreement of sale ?
19. Explain the circumstances under which the object and consideration is unlawful.
20. Distinguish between contract and agreement.
21. What are classifications of contract according to the performance ?
22. Distinguish between condition and warranty.
23. In what manner a complaint shall be made with district form ?

(8 × 5 = 40, Maximum ceiling 35 Marks)

**Part C**

*Answer any two questions.*

24. What is meant by a contract of indemnity ? What are its features ? Discuss the various rights of the indemnity holder and the indemnifier.
25. What are the various kinds of damages ? Explain the rules regarding damages.
26. When is a seller of goods deemed to be unpaid seller ? What are his rights against the goods and buyer personally ?

(2 × 10 = 20 marks)

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Name.....

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**THIRD SEMESTER (CBCSS—UG) DEGREE EXAMINATION  
NOVEMBER 2021**

B.B.A.

BBA 3C 02—BUSINESS REGULATIONS

(2019—2020 Admissions)

Time : Two Hours and a Half

Maximum : 80 Marks

**Section A***Answer at least ten questions.**Each question carries 3 marks.**All questions can be attended.**Overall Ceiling 30.*

1. What is lucid interval ?
2. What are exemplary damages ?
3. What are the types of contract of guarantee ?
4. Write a short note on CCI.
5. List out any *two* differences between coercion and undue influence.
6. Who is a sub-agent ?
7. What does 'Consensus ad idem' mean ?
8. What is agency by estoppel ?
9. List out any four essentials of a valid lien.
10. What is Suo-Moto disclosure ?
11. Define 'Contract.'
12. Who is a Minor ?
13. What is meant by 'Goods' under the Sale of Goods Act, 1930 ?
14. What is the meaning of consumer dispute ?
15. What does 'void ab initio' mean ?

(10 × 3 = 30 marks)

**Turn over**

**Section B**

*Answer at least **five** questions.*

*Each question carries 6 marks.*

*All questions can be attended.*

*Overall Ceiling 30.*

16. Explain the various Consumer Disputes Redressal Agencies established under the Consumer Protection Act, 1986.
17. Define 'Consideration'. What are the various essentials of a valid consideration ?
18. Distinguish between contingent contract and wagering agreement.
19. What does the phrase "Nemo dat quod non habet" mean ? What are the exceptions to the Nemo Dat rule ?
20. Explain the modes of discharge of contract by mutual agreement or consent.
21. Distinguish between bailment and pledge.
22. What is meant by free consent ? When is consent not free ?
23. What are the various kinds of bailment ?

(5 × 6 = 30 marks)

**Section C**

*Answer any **two** questions.*

*Each question carries 10 marks.*

24. What do you mean by breach of contract ? What are the remedies available for a contract breach ?
25. Who is an Agent ? What are the duties and rights of an agent ?
26. What are the objectives of the Competition Act, 2002 ? Also explain various components or elements of the Competition Act.

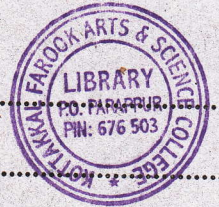
(2 × 10 = 20 marks)

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Name.....

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**THIRD SEMESTER (CBCSS—UG) DEGREE EXAMINATION  
NOVEMBER 2020**

**B.B.A.**

**BBA 3C 02—BUSINESS REGULATIONS**

Time : Two Hours and a Half

Maximum : 80 Marks

**Section A**

*Answer at least ten questions.*

*Each question carries 3 marks.*

*All questions can be attended.*

*Overall Ceiling 30.*

1. What is an attempted performance ?
2. Who is an unpaid seller ?
3. Define 'coercion'.
4. What is a reciprocal promise ?
5. What are future goods ?
6. What is an uncertain agreement?
7. What is a voidable contract ?
8. What is an auction sale ?
9. What are implied warranties ?
10. What does 'Caveat Emptor' mean ?
11. What is meant by revocation of acceptance ?
12. What is meant by restrictive trade practices ?
13. List out the objectives of the RTI Act.
14. Who is an agent ?
15. What are the main features of Consumer Protection Act ?

(10 × 3 = 30 marks)

**Turn over**

**Section B**

*Answer at least five questions.*

*Each question carries 6 marks.*

*All questions can be attended.*

*Overall Ceiling 30.*

16. Explain the features of contract of guarantee.
17. Distinguish between fraud and misrepresentation.
18. Explain briefly the rules regarding minors' agreements.
19. Briefly explain various implied warranties mentioned under the Sale of Goods Act.
20. What is capacity of contract ? Who are the persons not competent to enter the contract ?
21. Distinguish between contract of guarantee and contract of indemnity.
22. Explain briefly various sources of Indian Contract Act.
23. Who is a consumer ? Explain the various rights of consumers.

(5 × 6 = 30 marks)

**Section C**

*Answer any two questions.*

*Each question carries 10 marks.*

24. What are the essential elements of a contract of sale ? Distinguish between a sale and an agreement of sale.
25. Define 'mistake'. What are its classifications ?
26. "All contracts are agreements but all agreements are not contracts". Elaborate the statement.

(2 × 10 = 20 marks)