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Name.....

Reg. No.....

SIXTH SEMESTER (CBCSS—UG) DEGREE EXAMINATION**APRIL 2026**

B.B.A.

BBA 6B 12—ORGANIZATIONAL BEHAVIOUR

(2020 Admission onwards)

Time : Two Hours and a Half

Maximum : 80 Marks

Part A*Answer all questions.*

1. What is Learning curve ?
2. Define stress Management.
3. Define Personality.
4. What is Conceptual skills ?
5. What is Perception ?
6. What is emotional intelligence ?
7. Define Motivation.
8. What is Leadership ?
9. Define the term groups.
10. What is Conflict Resolution ?
11. What is organizational effectiveness ?
12. What is quality of work life ?
13. What is Job satisfaction ?
14. What is work-force diversity ?
15. What is perceptual process ?

(15 × 2 = 30, Maximum ceiling 25 marks)

Turn over

Part B

Answer all questions.

16. What are the importance and scope of Organisational behaviour.
17. Distinguish between financial and non-financial motivation.
18. Explain the causes and Consequences of work stress.
19. Explain Maslow's need hierarchy theory.
20. What are Personality Traits ?
21. Explain the theories of learning.
22. What is Perception ? Explain the factors affecting perception.
23. Define personality and explain the determinants of Personality ?

(8 × 5 = 40, Maximum ceiling 35 Marks)

Part C

*Answer any two questions.
Each question carries 10 marks.*

24. What are the factors affecting individual behaviour ? Also explain how individual behaviour is different from group behaviour.
25. Define the term Groups. What is the relationship between group norms and group cohesiveness ?
26. Define Leadership. Explain the theories of leadership.
27. What is Organisational Development ? Describe the need, benefits, and limitations of OD.

(2 × 10 = 20 marks)

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Name.....

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**SIXTH SEMESTER (CBCSS—UG) DEGREE EXAMINATION
MARCH 2025**

B.B.A.

BBA 6B 12—ORGANIZATIONAL BEHAVIOUR

(Admissions Year—2019 Onwards)

Time : Two Hours and a Half

Maximum : 80 Marks

Part A*Answer all questions.*

1. What do you mean by organisational change ?
2. What are personality traits ?
3. Define organisational behavior.
4. What is work stress ?
5. What are social needs ?
6. What do you mean by democratic leadership ?
7. What is intra-organisational conflict ?
8. Who is a charismatic leader ?
9. What you mean by perception ?
10. What is meant by stress management ?
11. What do you mean by conflict management ?
12. Who do you mean by group dynamics ?
13. Define leadership.

Turn over

14. What do you mean by safety needs ?
15. List out any *four* characteristics or organisational behaviour.

(15 × 2 = 30, Maximum ceiling 25 marks)

Part B

Answer all questions.

16. Explain the various non-financial rewards that can be used for motivating employees ?
17. Define organisational development. Explain why it is needed in every organisation ?
18. What are the various types of stress ?
19. What are the characteristics of group norms ?
20. List out the various factors that influence individual behavior.
21. Differentiate between Theory X and Theory Y of McGregor.
22. What are the advantages and disadvantages of autocratic leadership ?
23. Briefly explain the trait theory of leadership.

(8 × 5 = 40, Maximum ceiling 35 marks)

Part C

Answer any two questions.

24. Define personality. Explain the determinants of personality.
25. Explain the nature and scope of organisational behaviour.
26. Why motivation is important in every organisation ? Also, explain the characteristics of motivation.
27. What do you mean by a group ? List out the features of a group. How a formal group is different from an informal group ?

(2 × 10 = 20 marks)

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Name.....

Reg. No.....

**SIXTH SEMESTER U.G.(CBCSS—UG) DEGREE EXAMINATION
MARCH 2024**

BBA

BBA 6B 12—ORGANIZATIONAL BEHAVIOUR

(2019 Admission onwards)

Time : Two Hours and a Half

Maximum : 80 Marks

Part A

*Answer all questions.
Each question carries 2 marks.
Ceiling 25 marks.*

1. What is Social Learning ?
2. Define Organisational Behaviour.
3. What is organization ?
4. What is Conceptual skills ?
5. What is Personality ?
6. Explain Group Cohesiveness.
7. Define Motivation.
8. What is leadership ?
9. What is Conflict ?
10. What is Organisational development ?
11. What is organizational commitment ?
12. What is work-force diversity ?
13. What is Job satisfaction ?
14. What is quality of work life ?
15. Write short notes on Attitude.

(15 × 2 = 30, Maximum Ceiling 25 marks)

Turn over

Part B

*Answer all questions.
Each question carries 5 marks.
Ceiling 35 marks.*

16. What are the factors affecting individual behaviour ?
17. Explain the theories of Learning.
18. Distinguish between formal and informal group behaviour
19. What are the live levels of need hierarchy as identified by Maslow ?
20. What are the types and levels of Conflict ?
21. Define the term groups. What is the relationship between group norms and group cohesiveness?
22. What is perception ? Why does perception fail ?
23. Discuss the advantages and dis-advantages of group decision making.

(8 × 5 = 40, Maximum Ceiling 35 marks)

Part C

*Answer any two questions.
Each question carries 10 marks.*

24. Define Organisational Behaviour. State its importance, assumptions, and scope.
25. Define stress. Explain its causes and Consequences of work stress.
26. What is leadership. Explain the styles of leadership.
27. Explain personality and explain the determinants of Personality.

(2 × 10 = 20 marks)

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Name.....

Reg. No.....

SIXTH SEMESTER U.G. DEGREE EXAMINATION, MARCH 2023

(CBCSS—UG)

B.B.A.

BBA 6B 12—ORGANIZATION BEHAVIOUR

(2019 Admission onwards)

Time : Two Hours and a Half

Maximum : 80 Marks

Part A*Answer all questions.*

1. What do you mean by an informal group ?
2. Define leadership.
3. What do you mean by group cohesiveness ?
4. What do you mean by eustress ?
5. What are group norms ?
6. What is meant by free rein leadership ?
7. What do you mean by traits ?
8. What are physiological needs ?
9. What do you mean by non-financial motivators ?
10. What are task groups ?
11. What is meant by team building ?
12. What do you mean by organisational development ?
13. What do you mean by stress management ?
14. What are social needs ?
15. List out any *four* consequences of work stress.

(15 × 2 = 30, maximum ceiling 25 marks)

Turn over

Part B

Answer all questions.

16. Briefly explain Herzberg's theory of motivation.
17. Distinguish between formal and informal groups.
18. Explain the various personality traits.
19. What are the various steps involved in managing change in organisations ?
20. Explain the various financial rewards that can be used as motivators.
21. List out the features of a cohesive group.
22. Briefly explain the various types of conflicts.
23. What are the various determinants of personality ?

(8 × 5 = 40, maximum ceiling 35 marks)

Part C

Answer any two questions.

24. What are the objectives of organisational development ? Explain its steps and benefits.
25. What are the various features of leadership ? Also, explain various types of leadership styles.
26. What are the various features of organisational behaviour ? Also, list out the basic assumptions of organisational behaviour.
27. Define stress. What are the various types of stress ?

(2 × 10 = 20 marks)

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SIXTH SEMESTER U.G. DEGREE EXAMINATION, MARCH 2022

(CBCSS-UG)

B.B.A.

BBA 6B 12—ORGANIZATIONAL BEHAVIOUR

(2019 Admissions)

Time : Two Hours and a Half

Maximum : 80 Marks

Section A

*Answer atleast ten questions.
Each question carries 3 marks.
All questions can be attended.
Overall ceiling 30.*

1. What is conflict ?
2. Define group dynamics.
3. What do you mean by a formal group ?
4. What are hygiene factors ?
5. What do you mean by group norms ?
6. Define motivation.
7. What do you mean by fringe benefits ?
8. Define organisational behaviour.
9. What is group cohesiveness ?
10. What is meant by perception ?
11. Define learning.
12. What are motivators ?
13. What do you mean by leadership style ?
14. What is stress ?
15. What do you mean by role conflict ?

(10 × 3 = 30 marks)

Turn over

Section B

*Answer at least five questions.
Each question carries 6 marks.
All questions can be attended.
Overall ceiling 30.*

16. Explain the need or significance of organisational behaviour.
17. What are the various qualities required by a leader in order to be successful ?
18. What are the various factors affecting perception ?
19. Explain the social learning theory.
20. Briefly explain the various styles of leadership adopted by different leaders.
21. Briefly explain various features or characteristics of organisational behaviour.
22. Define personality. What are its features ?
23. What are the steps involved in the learning process ?

(5 × 6 = 30 marks)

Section C

*Answer any two questions.
Each question carries 10 marks.*

24. Explain Maslow's Need Hierarchy Theory. Explain its merits and criticisms.
25. Explain the relationship of organisational behaviour with various related disciplines.
26. Explain the various causes of organisation stress. What are the consequences of work stress ?
27. Define group. List out the features of a group. Also explain the different classifications or types of groups.

(2 × 10 = 20 marks)